Long Term Care Planning: Solutions Comparison

Prepared for **Female (60yo)** | Presented by **Your Trusted Advisor** | Prepared on November 1, 2017

		Traditional / Standalone LTC Insurance	Asset-Based LTC Insurance	Life Insurance w/LTC Rider
Key Benefit		**Maximum Flexibility** *Traditional LTCi offers the most coverage options to customize your plan.*	**"Once & Done"** *Single premium design guarantees LTC, life insurance benefit, and premium.*	**Adjustable Premiums** *Universal life (UL) can stretch premiums indefinitely and customize guarantees.*
Key Shortcoming		**"Use It, or Lose It"** *Offers no benefits if LTC benefits are never used.*	**Large, One-Time Payment** *Requires large single premiums in many cases.*	**Limited Flexibility** *No inflation protection and limited benefit options to choose from.*
Provider/Carrier		Mutual of Omaha	Lincoln Financial Group	John Hancock USA
Initial Benefit Pool		$288,000	$301,221	$500,000
Maximum Monthly Benefit	Year 1	$6,000	$6,000	$20,000
	Age 75	$9,348	$9,348	$20,000
	Age 85	$12,563	$12,563	$20,000
Inflation Protection		3% compound	3% compound	No inflation available
Elimination Period		90 calendar days	0 days	100 service days
Benefit Period		48 months	48 months	25 months *(50 months @ $10k/mo)*
Benefit Type		Reimbursement	Reimbursement	Reimbursement
Death Benefit *(if no LTC benefits are used)*		$0 *No death benefit offered.*	$227,004 *(year 1, minimum $144k)* *Income tax-free to your beneficiary.*	$500,000 *Income tax-free to your beneficiary.*
Premium / Duration		$5,938 † per year, all years	$120,235 † one-time, guaranteed	$7,745 per year, all years
Alternative Premium Paying Periods?		None available	$13,969 † per year for 10 years only* other periods may be available	$14,754 per year for 10 years only* other periods may be available
Premium Guaranteed?		**NO** *Premiums are not guaranteed, but increases are subject to approval by the state insurance commissioner.*	**YES** *Premiums are fully guaranteed!*	**YES** *Premiums for the LTC Rider are guaranteed, see below regarding premium/coverage guarantees.*
Coverage Guaranteed?		**YES** *Premiums may increase over time.*	**YES** *Coverage is fully guaranteed!*	**YES, to age 84** *However, based on current interest rates and expense charges coverage lasts to age 120 or longer.*
What happens if I decide to cancel the policy?		**Nonforfieture Benefit** *Cumulative premium amount becomes a residual benefit pool. ROP may be available for significant extra cost.*	**Guaranteed Return of Premium** *After the 5th policy year, you have a 100% guaranteed refund available.*	**Non-Guaranteed Cash Surrender Value** *You have access to any cash value accumulated inside the policy.*
Tax Treatment		All benefits are intended to be income tax-free. Deductibility of premiums is only available on traditional plans and may be limited to a portion of the premiums based on your age and gender.		

* Electing this option may modify other features such as cash values or refund options. † Reflects spousal/couples discount.

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